

STERILE FLACS WITH ALLY®

THE FUTURE OF CATARACT SURGERY, TODAY

The ALLY Adaptive Cataract Treatment System is revolutionary to femtosecond laser assisted cataract surgery (FLACS). Not only is it the world's first dual-pulse laser, but its small footprint allows it to be placed in any operating room or in-office surgical suite. This allows you to seamlessly switch from femtosecond to phacoemulsification in seconds and enables a sterile FLACS procedure.

HOW ALLY IS CHANGING THE GAME

The efficiency benefits of sterile FLACS with ALLY have been remarkable, starting with cutting my procedure times by more than half. Additionally, I no longer have two patient encounters for one surgical plan as I did with my prior generation laser. This makes the procedure far less stressful for me and safer for the patient, with the added benefit of less cost per minute in the OR for the ASC. These gains come with the industry's most advanced adaptive technology for managing astigmatism, making the switch to sterile FLACS with ALLY a true gamechanger for my practice and my patients.

STERILE FLACS REDUCES TIME AND OVERHEAD

With my previous generation laser, my transition time from the start the femto procedure to the start of the phaco procedure was 8:03 minutes. Now, using ALLY in the OR for sterile FLACS, I have been able to reduce my femto start to phaco start time to 3:20 minutes. This reduction comes from eliminating the wait time for an open OR and being able to prep the patient before any phase of the procedure begins.

The net result of this significantly shorter procedure time is being able to do more cases in a single day, which equates to the potential for increased premium revenue. Doing more cases also increases my ROI for my ASC, as I am able to save considerably on the cost per minute. Considering a typical rate of \$100 per minute, the time-savings I get with ALLY translates to as much as \$472 in cost savings to my ASC per case.

Adopting a single sterile procedure also allows me to reduce staff and overhead costs, by freeing up the laser room for other private-pay procedures. In some cases, ASCs may appreciate regaining the laser room to accommodate their own needs, such as using it for other non-sterile procedures, adding more beds, or storage.

ONE ENCOUNTER PER CASE REDUCES STRESS

Before ALLY, I never realized the added mental load of performing unsterile laser cataract surgery in terms of patient encounters. With traditional FLACS, two patient encounters are required for each case, meaning you must think about the surgical plan twice. The first time is when the patient is treated at the laser, and the second time is when the patient is in the OR. Now, using ALLY for a sterile FLACS procedure, I am down to one encounter for each patient.

This allows me to focus on the surgical plan as I step into the OR and continue with that focus uninterrupted until I finish with the case. I find this much less mentally taxing on surgery days and I am finishing in the OR feeling less fatigued.




DENISE VISCO, MD, MBA

3:20 minute sterile FLACS case + transition



Surgeon and patient are prepared ahead of time for the "FLACS" procedure.

"I went from performing an 8:03 minute non-sterile Gen 1 FLACS case & transition, to a 3:20 minute sterile FLACS case + transition in the OR with the ALLY System."

Unsterile FLACS Procedure		Sterile FLACS Procedure
FLACS Procedure	Cataract Procedure	FLACS + Cataract Procedure
<ul style="list-style-type: none"> • Plan • Stop • Think • Review • Act 	 <ul style="list-style-type: none"> • Plan • Stop • Think • Review • Act 	<ul style="list-style-type: none"> • Plan • Stop • Think • Review • Act

My patients also benefit from singular encounters. Now, a patient only needs to mentally prepare for their cataract surgery once when they are being prepped. The patient no longer has to wait for an OR after their laser treatment and can stay in one place for the entire procedure. This is much more settling and less stressful for patients who are typically already nervous. A seamless procedure also results in higher patient satisfaction, which reflects well on the practice and can ultimately lead to more word-of-mouth referrals. More referrals can mean more patients, which can also mean more opportunities to perform FLACS.

ADAPTIVE TECHNOLOGY GUIDES PREDICTABLE ASTIGMATIC OUTCOMES

In addition to the time- and cost-savings that come with ALLY, I would be remiss not to mention its ability to guide exceptional and predictable astigmatic outcomes with features that adapt to the unique needs of each patient. ALLY includes all of the same state-of-the-art features for correcting astigmatism as the previous generation LENSAR® System, combined with an upgraded dual-pulse laser that is faster in both the cornea and lens. IntelliAxis Refractive Capsulorhexis® guides precise toric IOL placement while iris registration confidently guides astigmatic treatment, making ALLY a necessity for managing astigmatism during cataract surgery.

A CHANGE IN THE NAME OF PROGRESS

Progress isn't possible without change. This was true when I first adopted the femtosecond laser for cataract surgery in 2012, and was true again as I adopted ALLY, ten years later. I knew the benefits of this new system would outweigh any changes I would need to make to my workflow, as was also the case for me in 2012. This has been confirmed for me with every sterile laser cataract procedure I perform with ALLY. I never knew how much I needed this system until I experienced it for myself, and now it's hard to consider doing FLACS in any other way.



Rethink What's Possible

To learn more about the ALLY Adaptive Cataract Treatment System, please email sales@lensar.com or visit www.lensar.com.

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